August 5th, 1922.

Dr. Carl Hering, 1317 Spruce Street, Philadelphia, Pa.

Dear Sir:

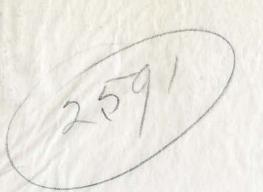
We have today communicated with the Maruzen Company, a Japanese subscription agency having offices at 11 to 16 Wihonbashi Tori-Sanchome, Tokyo, Japan, and have informed them of the possibility of obtaining from you a complete set of the annual TRANSACTIONS.

If you receive any inquiry from this firm we would suggest that you insist on payment in advance for any volumes that you may deside to sell to them insemuch as the Institute could not be financially responsible in this transaction; also that you stipulate that the purchase price agreed upon does not include the cost of shipping, which will probably prove guite an item.

Vory truly yours.

Office Manager.

PAN:R



August 10th, 1933.

Dr. Carl Hering, 1317 Spruce Street, Philadelphia, Pa.

Dear Sir:-

We have communicated with the Maruzen Company, a Japanese subscription agency having offices at 11 to 16 Nihonbashi Tori-Sanchome, Tokyo, Japan, and have informed them of the possibility of obtaining from you a complete set of the annual TRANSACTIONS.

If you receive an order from this firm, we would suggest that you arrange that the volumes be paid for at time of order inasmuch as the Institute could not be financially responsible in the transaction in case any misunderstanding ultimately develops. We have done business with this concern for several years past and have always found them to be reliable, netertheless, we feel that the present transaction should be entirely between yourself and the Maruzen Company without any regard to the Institute's part in the matter. The shipping cost will probably prove quite an item and we might also suggest that you have an agreement as to whether or not these costs should be added to the purchase price agreed upon.

Very truly yours,

FAN:R

Office Manager.

CARL HERING, D. Sc. Consulting Electrical Engineer 1317 Spruce St.

PHILADELPHIA, PA. any MEE

2591

Dear Mr. horris,

Shanks for your kind letter of the

about that Japanese agency & my set y Transactions. I understand I am & wait unbit I receive word from them. I banks for your kindness.

I see now that it is an agency & not a final purchaser, hence a commission, & judging from an offer of Grant, they expect several hundred per cent.

They probably would not want & pay me in advance, nor would I care & send them the books unless they do. I am beginning & think this may not be the best plan. Meserver the box in which they are packed may not stand that long voyage. Then is also some sentiment in that I do not like I let them go unless I am sure they will have a good borne & will not get lost or be broken up as a set by picking cut the rare volumes.

I do not yet know what perice & name. In a letter pour Mr. Heutelingen, I think a peur years ago, I Thought he stated a price at which year would sell them if you had them for sale; black cloth binding. But I cound find the letter. But I think it was mary "400. It fact that quite a number of volumes are completely cut of perint, cryst & make them worth still more.

In a moving some time ago, some of any things got bad, mixed up & I have not yet straightened them all out. at that time bernene I packed up this set permanusly pu shipping & I know where they are. I am in no hurry.

yours truly Carl Harring